

Bernstein Shur

Real Estate Practice Group

Who We Are

Bernstein Shur is a law firm with northern New England's largest concentration of attorneys specializing in commercial real estate. With offices in Maine and New Hampshire, we represent clients in deals and closings in Massachusetts, Maine, New Hampshire, Rhode Island, New York and Vermont. As Maine's exclusive member of Lex Mundi, the world's leading association of independent law firms, we provide legal services nationally and internationally.

Our Strategic Alliances

We have relationships with several major national commercial real estate brokerages. Monument Title Company, a Bernstein Shur wholly owned subsidiary, provides closings, title and title insurance.

We work closely with Bernstein Shur Government Solutions, the firm's in-house local, state and federal governmental relations experts.

Recognized by Clients and Peers

Our real estate group is top-ranked by Chambers USA, a prestigious directory of the country's top law firms; the directory recognizes eight attorneys in the Real Estate Practice Group.

Competitive Pricing

We understand that getting value for your legal investment is very important. We provide our clients the most competitive pricing and added value in the industry.

WHOM we represent

- Real estate developers and property owners
- International energy producers/transmitters
- Real estate brokers and agencies
- National, regional and local retailers
- Regional banks and lending institutions
- Alternative energy developers
- National title insurance companies

EXPERTISE in all areas of real estate

- Large-scale project specialization
- Creative traditional and nontraditional financing/refinancing
- Landlord/ownership and tenant leasing strategies (including complex ground leasing)
- Obtaining government agency permits/approvals
- Tax treatment of projects and ownership entities

WHERE we practice

- Massachusetts
- New Hampshire
- Maine
- Vermont
- Rhode Island



Attorneys

Our experienced regional real estate attorneys are licensed to practice in **Massachusetts**, New Hampshire and Maine.

William M. Welch

17 years' experience • AV-rated by Martindale-Hubbell

Hawley R. Strait

5 years' experience • Commercial real estate focus

Jamie Broder

36 years' experience • Counsel to nation's fifth largest non-profit developer for elderly housing
• AV-rated by Martindale-Hubbell

Courtney C. Homan

3 years' experience • Commercial and residential real estate focus

Gregory Michael

Frequent lecturer on land use issues • Of Counsel

Eliza Cope Nolan

23 years' experience • Recognized by Chambers USA for her timberland and real estate conservation work

Richard W. "Rick" Smith

38 years' experience • LEED A.P. • Of Counsel

Nelson A. Toner

24 years' experience • Tax planning for real estate transactions

Leonard M. Gulino

27 years' experience • Skilled litigator • AV-rated by Martindale-Hubbell

Jaimie Schwartz, Practice Group Chair

20 years' experience • Recognized in both Best Lawyers and Chambers USA for his work in real estate
• AV-rated by Martindale-Hubbell

RECENT work

- Ongoing representation of real estate developers and property managers in connection with the acquisition, capitalization, financing and leasing of office and industrial properties in the 495 and Route 128 beltway corridors.
- Continuing representation of major national big-box retail chain in connection with the acquisition, leasing and development of new and expanded store sites in Massachusetts, Maine, New Hampshire and Rhode Island.
- Leasing transactions representing landlords, property managers and tenants in office, retail and industrial space located in the 495 and Route 128 beltway corridors.
- Growing regional retailer in connection with leasing of space at shopping centers and malls located throughout Boston's North Shore, southern New Hampshire and Maine.
- Major energy project closings and financings, including wind and water generation facilities permitting and development and over-ground and underwater transmission projects.

